

CONCESSIONAIRE HANDBOOK

AUGUST 16-25, 2024





5610 Glenwood St., Boise, ID 83714 Office: (208) 287-5653 Fax: (208) 287-5666

Welcome to the Western Idaho Fair.

We would like to thank you for being a part of a great event and what is sure to be a great year. This Rules and Regulation Handbook is incorporated in and made part of the Concessionaire Agreement.

It is the responsibility of each Concessionaire to familiarize themselves and their employees with the following rules and regulations. In case of any dispute as to the meaning of the regulations or their application, the decision of the Manager of the Western Idaho Fair, or his designee, shall be final. A copy of these rules and regulations are available in the WIF/Expo Idaho Office or online at www. idahofair.com.

Any privilege granted a Concessionaire to sell products on the grounds of the Western Idaho Fair may be immediately revoked, without refund, if the Concessionaire fails or refuses to comply with the terms of the Concessionaire Agreement, as well as the Western Idaho Fair Rules and Regulations.

The Western Idaho Fair shall have the right to inspect premises at any time.



TABLE OF CONTENTS

Important Deadlines	4
Cash Registers	
Tablet/POS Systems	
Fair Bucks	
Tall backs	0
General Requirements:	
Sales Tax	
Health Department	7
Fire Safety	7
Electrical Rates	7
Electrical Requirements	7
Water, Sewer & Grease Disposal	8
Refuse Disposal	9
Booth Set Up	9
Storage Space	9
Equipment	10
Menus & Pricing	
Bottles, Aluminum & Styrofoam	
Alcohol	
Tip Jars	
Solicitation	
Giveaways	
Golf Carts	
Parking	
Camping	
UPS Deliveries	
Postal Services	
Operating Hours	
Concessionaire Admission Passes:	
Photo ID's	
Tickets	13
Other Information:	47
Deliveries and Repairmen	
Daily Sales Reports	
Concessionaire Booth Tear Down	
Final Account Settlement	14
Determination of Concessionaires	
To Return to Fair	15
Fair Services:	
Security	16
ATM Locations	
Found Kids Booth	
Emergency Medical Services	
Information Booths	

Contact Information	16
Rental Companies	16
Purveyors	17
Temporary Employment Services	17
Lodging	17
Camping (RV Park)	17

FAIR HOURS

Friday, August 16

• Opening day, 12 noon - 11pm

Saturday, August 17

• 11am - 11pm

Sunday, August 18

• 11am - 10pm, Center Expo closes at 10pm

Monday, August 19

• 12pm - 11pm, Center Expo closes at 10pm

Tuesday, August 20

12pm - 11pm, Center Expo closes at 10pm

Wednesday, August 21

• 12pm - 11pm, Center Expo closes at 10pm

Thursday, August 22

• 12pm - 11pm, Center Expo closes at 10pm

Friday, August 23

• 12pm - 11pm

Saturday, August 24

• 11am - 11pm

Sunday, August 25

• Final day, 11am - 10pm

Note: Outside Vendors can choose to stay open until the Carnival closes throughout the Fair. Or may choose to close displays at 11pm. When the Carnival closes, the Fair has ended for the night.

IMPORTANT DEADLINES

Deadline for first right of return for 2023 vendors is March 29, 2024.

Friday, May 17, 2024

- SIGNED CONTRACTS
- NON-REFUNDABLE DEPOSIT FOR SPACE
- ST-124 TAX FORM
- PROOF OF INSURANCES: GENERAL LIABILITY, EMPLOYERS' LIABILITY, WORKERS' COMPENSATION (OR LETTER CLAIMING EXEMPTION) AND BUSINESS AUTOMOTIVE LIABILITY (FOR GOLF CART OR OTHER VEHICLE ON COUNTY GROUNDS).

Friday, July 19, 2024

- TICKET ORDER FORM & PAYMENT
- UTILITIES ORDER FORM & PAYMENT
- GOLF CART REQUEST FORMS DUE
- STORAGE REQUEST FORMS DUE

Wednesday, July 24, 2024

• **REQUIRED MEETING** IF WITHIN 50 MILES RADIUS AT 7 PM AT WESTERN TOWN ON FAIRGROUNDS.

This meeting is to acquaint concessionaires with Fair personnel and the suppliers who will be available on the grounds during the Fair. Representatives from the Fire Marshall, Central District Health, Idaho State Tax Commission, and the State Electrical Inspector will be present.

 SCHEDULE YOUR MOVE-IN TIME WHILE AT THE MEETING

Friday, August 9, 2024

• CONCESSION MOVE IN BEGINS AT 8 AM
PLEASE STICK TO THE MOVE-IN TIME YOU
SCHEDULED, IF YOU NEED TO CHANGE
TIME OR DATE PLEASE CONTACT EVENT
COORDINATOR AT LEAST 24 HOURS PRIOR.

Friday, August 16, 2024

- CONCESSION STANDS MUST BE SET-UP AND READY FOR BUSINESS BY 11 AM
- FAIR OPENS AT NOON.

Sunday, August 25, 2025

FAIR CLOSES AT 10 PM
 ALL FINAL DAY SALES REPORTS ARE DUE TO
 THE CONCESSION AUDITOR BY MIDNIGHT.

Wednesday, August 28, 2024

 ALL BOOTHS MUST BE REMOVED FROM THE FAIRGROUNDS BY 5 PM

Thursday, August 29, 2024

• FINAL DAY TO SETTLE
ACCOUNT WITH
WIF ACCOUNTING
OFFICE FROM
9 AM - 4 PM



CASH REGISTERS

As per contract, each food stand must have cash register(s), which comply with all of the following.

- Provides a readable tape
- Provides display (picot display suggested) that Customer can easily see
- Provides a Continuous Grand Total
- Cumulative "Z" counter (tapes will be collected before sales are made- prefer Zero beginning!)
- 30-day back up battery
- Consecutive transaction number
- Price Look Up (PLU) or preset keys

If a booth has more than 1 register, each needs to be clearly marked with that number. Additionally, any tapes removed from a register for audit or sales reporting purposes need to be numbered accordingly.

- Cash register must be placed in a position so that customers can read their total bill from in front of or on either side of the stand.
- Appropriate cash registers must be used. Use of any other method to keep cash or make change is strictly prohibited.
- Cash Registers must have a separate key for electronic transactions.
- Each person waiting on the public must ring up each sale, make change, and then close the cash drawer. No sales are to be made from open drawers or under the counter.
- If a cashier makes an error after the sale is finalized on the register, it must be recorded on the over-ring report and circled on the cash register tape. The correct sale amount must be re-rung in the cash register.

 Any breakdown of cash register must be reported immediately to the Fair Office.

It is recommended that employees receive training on registers to avoid over ring mistakes. Review register manual to see if a sale can be backed out before the sale is totaled out. If this is an option, all cash handlers should be trained to do this. We are confident that better training for Concessionaires and their employees will greatly reduce the amount of mistakes. It is crucial that anyone operating the registers is well-trained and understands that **ringing the sale up correctly is more important (and time-saving) than ringing it up quickly.**

Over ring and void forms should be turned in **DAILY** with daily sales tracking sheets. If for any reason the forms are misplaced or overlooked, the Concessionaire will have **24 hours** to get the forms turned into the Concession Office, and adjustments will be made to the previous day's sales. After this 24 hours period has passed over ring slips will not be accepted and **NO** adjustments will be made.

Whether you own your registers or you rent them, you need to make sure that the keys have PLU (price look-up) or Pre-Set Key functions, and that they are programmed for your menu.

TABLET / POS SYSTEMS

With the advancement in technology, Expo Idaho recognizes that tablets and POS systems are becoming more of a common practice.

Using these systems is acceptable, but the Event Coordinator must be made aware of usage before the Fair. In the event that a system goes down and you swap to a cash register the Concession

Auditor must be made aware of the situation IMMEDIATELY. If using a tablet/POS a daily sales report from the company back office must be presented with daily paperwork or emailed to the Concession Auditor at the end of each business day. Please email reports to this email wifconcessions@gmail.com.

Credit Card Sales

Credit card transactions are allowed as a form of payment. It is the responsibility of the concessionaire to inform Expo Idaho that credit cards are an accepted form of payment. Transactions paid for with a credit card, must be rung into the cash register on a credit card payment key. A daily print out is required to be submitted with your z tape and any other paperwork each day, or emailed to the Concession Auditor each close of business day. Failure to report the acceptance of credit cards could result in removal from the Fair. Email: wifconcessions@gmail.com.

Fair Bucks

The Western Idaho Fair will be including Fair Bucks with some of our packages to consumers. These Fair Bucks will be good at all concessions stands as a form of payment. They will need to be rung into the register as cash, and collected Fair Bucks need to be turned in daily. The Fair Bucks will be able to be turned in for settlement and will be credited to the Concessionaire's final payment due, dollar for dollar. Vendor will be credited for each indivitual ticket turned in.



GENERAL REQUIREMENTS:

Insurance Requirements

For a complete listing of Insurance requirements refer to "Exhibit A" of your contract. Proof of insurance must be provided to Expo Idaho with tax form by Monday, August 5, 2024. If insurance certificates have not been provided by August 5, 2024 each booth will be added to the Western Idaho Fair's insurance and will be charged \$125 per booth.

Worker's Compensation forms or letter must be provided for each booth as well. If your establishment is exempt from WC then a letter needs to be kept of file in the Expo Idaho office. The form or letter must be received no later than August 5, 2024.

STATE SALES TAX

The Idaho Sales Tax Act requires every retailer engaged in business in Idaho to obtain a seller's permit from the State Tax Commission. As is dictated by Idaho Tax Code, Title 63-3620C, retailers are required to collect the six percent (6%) sales tax on each sale that is not exempt from tax. Each Concessionaire is required to provide the Fair a copy of their ST-124 with their contract. The Idaho State Tax Commission requires that your signs indicate that "Sales Tax is Included" if that is the case. Please contact the local State Tax Commission office to obtain a permit at (208) 334-7660 or toll free at (800) 972-7660.

CENTRAL DISTRICT HEALTH

The Central District Health Department has published a vendor's packet describing many of your responsibilities to the public. The approval of a temporary permit from Central District Health Department is required before operating. For further information, please call the Health Department at (208) 375-5211.

FIRE SAFETY

Concessionaires must have at least one fully charged and operational UL rated, class K, wetchemical fire extinguisher of at least 2 ½ lbs. net capacity. Extinguisher shall be present and easily accessible in each booth or space cooking food or using an open flame.

Propane tanks containing 5-125 gallons need to be a minimum of 5' away from exit areas and appliances (125 gallons or more must be at least 10' away). Five-gallon propane tanks are allowed within the booth. Gas operated vehicles must be kept away from open flames. Any awnings or tents used within a space must be of fire retardant material. All cooking and eating areas should be separated by at least 10'.

ELECTRICAL RATES

Concessionaire is responsible for electrical fees, including inspections. Failure to pay said fees shall be construed as a cancellation of contract. Payment for any electrical work done by outside electricians must be on the Concessionaire's equipment only and must be paid by the Concessionaire. The electrical representatives of

The Western Idaho Fair are the only authorized persons to work on, or add to, the Fairgrounds electrical services. Electricity will be provided per your request, where possible. Electricity over 20 amp 110 volt or any 208 volt can be supplied to some concession spaces at an extra charge of the rate plus electrician.

110 volt 20 amp per plug	\$45.00
208 volt 30 amp, 3 wire receptacle	\$115.00
208 volt 50 amp, 4 wire receptacle	\$215.00
208 volt 100 amp, 4 wire receptacle	\$320.00
Electrical Inspection	\$25.00
Electrician <i>if needed</i> \$90.	00/ hour

ELECTRICAL REQUIREMENTS

- All power cords and plug connectors shall be of the grounding type.
- Must be listed for extra-hard usage, such as types g, hs, hsoo, ppe, s, sc, sce, sct, see, seo, seoo, so, soo, st, sto, soot, w, ev, eve, evt.
- They will be continuous, without splices or taps between boxes or fitting.
- Cord connectors shall not be laid on the ground. Where accessible to the public, cords shall be covered with non-conductive material (this would include mats, or buried underneath the grass) that is arranged to prevent a tripping hazard.
- Power cords from electrical sources shall be rubber, neoprene or equivalent.
- All metal that supports electrical equipment shall be bonded to the equipment-grounding conductor.

- There will be no two-wire equipment allowed unless double insulated (i.e. the popular "clip-on" lights need to be three-prong for grounding or the cord must be double insulated).
- The individual conductors of a power cord shall not be smaller than 120 volt ckt 14/3 8/4.
- Electrical wiring within the booth will be done by the concessionaire or his representative and shall be so installed that when completed will be safe to persons and property.
- All wiring and other electrical installations, motors, etc., will be subject to approval by the electrical representatives of the Western Idaho Fair and must meet all State and local codes and ordinances.
- The State Electrical Inspector will inspect all electrical items and will require any matter corrected that is not within the Electrical Code requirements.
- Extension cords shall be of the grounded type when servicing grounded appliances or fixtures.
- Non-approved, multi-plug adapters, extension cords and other items that are being used illegally will be disconnected and given to the owner or operator to be removed from the area.
- If the owner or operator is not present when the violation is found, the item(s) will be disconnected, marked "not approved" and left to be removed.

Clarification or questions regarding Electrical Codes, call the *State Electrical Inspector at* (208) 334-2183.



WATER, SEWER AND GREASE DISPOSAL

A basic fee of \$30.00 will be charged for sewer and water hookup and grease disposal for each concession booth requiring such. All gray water must be disposed into the sewer. If a sewer line is not available in the area of your booth, you must have a self-contained gray water holding tank in your booth and you must arrange for a pump truck to service the tank before the Fair opens each day.

All grease must be disposed of in the designated containers provided by the Fair. There can be no disposal into sewer lines. ANY CONCESSIONAIRE FOUND DUMPING GREASE INTO SEWER LINES WILL BE EXPELLED IMMEDIATELY FROM THE FAIR, WILL FORFEIT ALL MONIES PAID AND WILL REMAIN FULLY LIABLE FOR ALL OTHER AMOUNTS OTHERWISE DUE UNDER THE CONTRACT AGREEMENT.

REFUSE DISPOSAL

The concessionaire is responsible for the cleanliness of the area within ten (10) feet of his booth. Disposal of any refuse, or any other form of waste on the ground is specifically prohibited. Garbage, both wet and dry, must be kept in tightly covered containers. Concessionaires must dispose of refuse in the dumpsters provided behind the booth areas in a timely manner. Fair cleaning staff is not responsible for disposing waste or debris used in the daily functions of your booth. Refuse cans and boxes set in front of concession booths are intended for use by Fair patrons only. ALL CARDBOARD BOXES MUST BE BROKEN DOWN, AND PLACED IN THE CARDBOARD RECYCLING **DUMPSTERS.** Please do your part to avoid unsightly litter in front of your stand or on other areas of the grounds.

BOOTH SET-UP

Concessionaires are required to schedule a move-in time with WIF. Early booth construction can help to avoid much of the last minute confusion. Sign-ups will be available the night of the orientation meeting July 24, 2024. After the Concessionaire meeting, you may phone or email wifconcessions@gmail.com to schedule your move in. Appointment times begin the Friday prior to the Fair opening. The Fairgrounds will remain open for booth set-up until 9pm daily. All booths must be in place and ready for business by 11am opening day of the Fair. Booths must remain in place until the carnival closes and security has authorized move out on the final Sunday of the Fair.

Concession facilities must be freshly painted and attractively decorated. *Hand written signs*

are strictly prohibited and will be removed.

Flame retardant paper or fabric must be used in all booth decorations. A booth must not block the view of the bordering booth. No part of the concession facility (including awnings) should extend beyond the front line of all booths as marked. All outdoor booths must be designed to withstand 40 M.P.H. winds without creating a danger to the public. Absolutely **NO BLUE OR BLACK TARPS ALLOWED**. All electrical, water. sewer, or other cords and hoses must be buried so as not to present a danger to Fair patrons. All propane tanks and location to booth must comply with fire codes. All compressed gas cylinders must be stored in an upright position and secured from damage or tip over. An obstruction or obstacle that is deemed by Fair management to represent a hazard must be immediately corrected. A fire emergency lane, twenty-feet wide, directly behind all outside booths must be maintained at all times during the Fair. Concessionaires cannot have any vehicles in this area.

All product inventories must be stored inside booth space and must be attractively concealed or covered. Any storage or office space behind the concession booth must be constructed in a manner so as to appear to be a part of the booth and must be included in the concessionaire's contracted space. Any stock supplies or boxes must be within your allotted space and areas must be kept clean and attractive.

STORAGE SPACE

No vehicles or trailers will be allowed to remain parked behind concession stands. A concession storage area is available at various areas dependent of product. Arrangements to park a storage vehicle in the designated parking area must be made through Fair Management via the Storage Request Form included in the Concessionaire contract packet. This form must be submitted to the WIF by Friday, July 19, 2024. Any vehicles parked in this area without prior approval from the Fair will be towed at the owners' expense.

Power is limited in this area and every effort will be made to accommodate all who requested and were pre-approved by the deadline. Fair Management must approve any exceptions.

EQUIPMENT

- All mobile units must be completely skirted with matching or complementary skirting of canvas or metal. NO COKE, PEPSI, OR CORRUGATED PAPER SKIRTING IS PERMITTED.
- Beverage tanks and product inventory will not be stored outside of the stand unless it is concealed in a manner approved by the Fair Management.
- If microwave ovens are used, a sign stating this must be posted in front of the concession stand.

MENUS AND PRICING

Each concessionaire shall post, in an obvious place, a professional sign showing prices of items being sold in that booth. **Hand written signs are strictly prohibited and will be removed.** The sign should be clearly visible from a distance of thirty feet. The signs for carbonated soft drink beverages must indicate the size in ounces.

Cup size standards have been established for carbonated soft drinks dispensed at the Western

Idaho Fair. The *ONLY* sizes that will be allowed are: 16 oz, 24 oz and 32 oz.

The Idaho State Tax Commission requires that your signs indicate that "Sales Tax is Included" if that is the case.

BOTTLES, ALUMINUM & STYROFOAM

The selling of products in cans or glass bottles is strictly prohibited. Products packaged in cans or glass bottles must be poured into a cup before dispensing to the customer. Plastic bottles are permitted but all canned products must be poured into a cup, this includes energy drinks. Concessionaires found dispensing products to customers in cans or glass bottles will be immediately prohibited from selling those products in any form for the duration of the Fair. No Styrofoam of any kind will be permitted for usage on Expo Idaho property.

ALCOHOL

No beer, wine, intoxicating liquor or controlled substance of any kind shall be kept, sold or consumed by concessionaires or any employees within their allotted space. After the first warning, vendor could be asked to not return as a vendor of WIF.

TIP JARS

Concessionaires may not solicit donations. No tip jars or tip jar like receptacles are permitted. Tips can be accepted if offered, however if a

concessionaire is found to be soliciting tips they will be in violation of contract. If you do receive a tip it should be kept out of site of the public. Advertising that tips or donations are accepted is unacceptable. If a Concessionaire is encouraging solicitation of donations or tips of any kind, they can be expelled from the Fair, and be required to forfeit all monies paid. Concessionaire will remain fully liable for all other amounts due to the Fair under contract agreement.

SOLICITATION

All solicitations and/or distribution of advertising matter must be confined to the area of the booth. Any solicitations outside the confines of your assigned booth space can result in your expulsion from the Fair and forfeiture of all fees. The tacking or posting of any advertisement on the grounds, other than inside the booth space, is not permitted.

GIVEAWAYS

Distribution of *free items must be pre-approved by Fair management* and included on your contract.

GOLF CARTS

- Concessionaires wishing to have use of a Golf cart on the grounds during the Fair must complete the Golf Cart Application provided in their packet and have it turned in by Friday, July 19, 2024. Golf carts are limited to one cart per Concessionaire.
- Proof of insurances from Concessionaire must have the specific golf cart insurance coverage noted on the certificates provided to WIF, with appropriate coverage as required on the

contract.

- Only those with a valid driver's license are allowed to drive on the grounds.
- Fair Management approval can be revoked at anytime.
- Use of such device without prior approval can result in cancellation of concessionaire contract.
- Golf Carts must keep to designated paths and avoid heavy pedestrian walk ways.

PARKING

All parking is **FREE** at the WIF and is on a first-come, first served basis for the public, concessionaires and exhibitor's alike.

Parking on Fairgrounds' property will be allowed only in designated areas. Any vehicles parked in Fire Lanes, including the Service Gate, will be towed. If you have special needs, such as handicapped parking, please be sure your vehicle is legally marked and that you park in those designated areas in the public parking lots.

CAMPING

Overnight camping or parking is not permitted on any portion of the Western Idaho Fairgrounds. See page 17 for listing of local campgrounds and facilities.

UPS DELIVERIES

Monday - Friday from 9am until 10am at the service gate.

- You will need to be present to sign for and take possession of your packages.
- You may contact their office at (800) 742-5877.
- They are located a couple miles from the Fairgrounds on 42nd Street, just off Chinden Blvd.

POSTAL SERVICES

The United States Postal Service does not deliver to the Fairgrounds during the Fair. The nearest post office is on Marigold (go North on Glenwood, west onto Marigold just before the bridge, PO is on right). Concessionaires are encouraged to make any necessary arrangements for any urgent packages or letters.

OPERATING HOURS

All concessionaires must have booths ready to open for business no later than 11am the beginning Friday of the Fair and must be open for business no later than 12 noon, all 10 days of the Fair. All gates and the outside area will be open to the public from 12 noon to 11pm with the exception of the final Sunday night of the Fair — Fair closes at 10pm All booths & concessions must be manned and remain open during these times. The Carnival remains open until midnight (final Sunday exception applies) therefore booths may stay open until that time if desired.

CONCESSION-AIRE ADMISSION PASSES

With each contract Agreement, you receive a ticket order form that must be completed and returned to the Fair, with payment, by the deadline date noted. This process is for those with a contract, therefore, concessionaires will not be able to receive their tickets and passes until all contract obligations have been met. If you fail to get your ticket order in by the due date, you will have to rely on purchasing them online, or at the gate. Because you are given a reduced price for employee tickets, it is in your best interest to get the order in by the due date noted.

All persons entering the Fair will need an admission pass (Fair issued Photo ID, or a daily ticket) to get in- there are no exceptions. It is the concessionaire's responsibility to assure all workers have their pass to get through the gate. Neither the Fair office nor workers at the entry gates will "hold" tickets for anyone to pick-up, so please arrange to get the tickets to your volunteers or workers in advance.

The following are your options for Admission Passes:

PHOTO ID'S

Each Concessionaire contract is allowed two photo ID badges. The badges allow admittance onto the Fairgrounds from 7am to midnight each day of the Fair. Photo Identification badges are non-transferable and will be confiscated if used by anyone other than the person pictured. They are

not to be duplicated or used in connection with any promotion during the Fair.

- The first photo ID is validated at no charge.
- The second photo ID is \$30.00 whether validated or new.
- To reprint lost badge during the Fair, the cost will be \$5.00.

TICKETS

The Concessionaire Employee Tickets are available at **\$7.00 each** when ordered via the ticket order & payment pass received with your contract. The last day to order tickets at the reduced rate will be July 31, 2024. After July 31, 2024 tickets will be full price.

Purchasing Tickets After Due Date

Those who did not get their ticket order forms and payment in by the due date, or need to get more tickets, can purchase them online at idahofair.com anytime, or at any T.V Albertsons location from mid-July to August 15. Advanced ticket pricing is in place until August 15.

Through August 15, 2024

Advanced Daily Ticket	\$10.00
Senior Daily Ticket	\$9.00

August 15, 2024

Adult Admission	\$12.00
Senior (62+) Admission	\$10.00
Child (6-11) Admission	\$9.00
Child (5 & under)	Admission Free

DELIVERIES AND REPAIRMEN

Deliveries need to be scheduled before 11:00am on weekdays and 10:00am on weekends.

- Vehicles will be allowed on the grounds beginning at 7am and must be off grounds by 11:00am on weekdays 10:00 a.m on weekends. only for deliveries and re-stocking. All vehicles must enter through F gate near the grandstand and can't be allowed to enter 30 minutes brior to having to be off grounds; each individual inside the vehicle must have a pass or identification badge.
- Purveyors wishing to deliver goods to concessionaires on the grounds will need to purchase a Delivery Pass at the WIF Office.
 These passes are \$75 each. This will allow the vehicle and driver on the grounds 11:00am on weekdays, 10:00am on weekends. Any additional persons in the vehicle will need to have a daily pass.
- All VEHICLES on the grounds after 11:00am on weekdays, 10:00am on weekends. WILL BE TOWED.
- Any deliveries after 11:00am on weekdays,
 10:00am on weekends must be hand trucked from the service gate by the buyer of products.
- If you need a **repairman**, you will need to go to the Service Gate to make arrangements.
 The repairman will then be admitted onto the grounds through the Service Gate and be escorted to your location.

DAILY SALES REPORTS

As per contract, Concessionaires are required to complete and submit a Daily Sales Report for every day of the Fair. **Each daily report is due to** the WIF Concession Office no later than 11am on the following day. The Concession office will be open the final Sunday night of the Fair from 10pm until midnight. It is mandatory that Concessionaires get their final Sunday sales report into the Accounting Office no later than midnight on the final Sunday of the Fair.

CONCESSIONAIRE **BOOTH TEAR-DOWN**

The WIF closes at 10pm the final Sunday night of the Fair. After this time, Concessionaires may close and/or begin tear-down of their booth. All booths must be removed and cleaned of debris by 5pm on the Wednesday following the close of the Fair. Any items remaining on the grounds become the property of The Western Idaho Fair. Security will only be on the grounds through Monday morning. It is not recommended

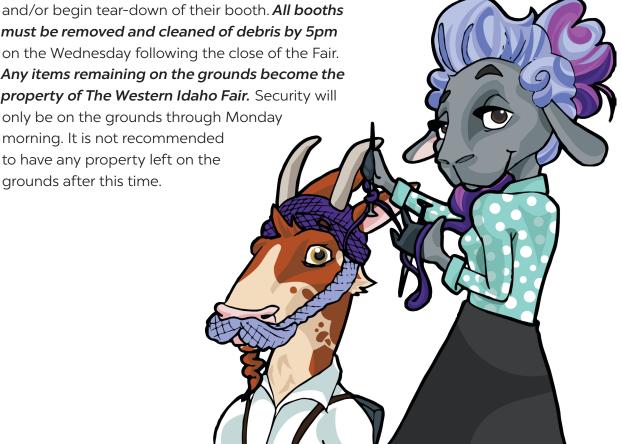
grounds after this time.

FINAL ACCOUNT SETTLEMENT WITH WIF

Once the Sunday sales report is received and checked by auditors in the Concession Office, Concessionaires may proceed on to the WIF Accounting Office Sunday night if they have informed Expo Idaho staff that they will be closing out the night of or between the hours of 8am and 4pm Monday through Thursday to make final settlement to the Fair. Please pay by check or card rather than cash!

Concessionaires must complete final settlement with the Fair no later than the Thursday following the Fair

If final settlement has not been received within 14 days after the close of the Fair, concessionaire will forfeit their right of first return.



DETERMINATION TO ALLOW CONCESSIONAIRE TO RETURN FOR FUTURE FAIR

The following are examples of criteria use in considering a Concessionaire's return to The Western Idaho Fair the following year:

- Failure to comply with Fair rules and regulations or abide by Concessionaire's Privilege Agreement.
- Illegal or fraudulent activities at the Fair.
- Misrepresentation or misleading communication regarding concessionaire's products and/or services at previous year's Fair.
- Failure to obtain or maintain proper insurance coverage.
- Fair patron complaints regarding concessionaire's business practices, products and/or service.
- Unfavorable reports from any independent agency (i.e. State Health Department, Better Business Bureau, etc.).
- Failure to keep booth looking like a professional/quality food facility.
- Failure to meet and maintain food quality and standards.
- Food booths with a multiple item menu failing to maintain a level of sales within 80 percent of previous year's Fair and/or at least \$1,000 per day or \$10,000 in gross sales for the Fair. If sales drop more than 20 percent from previous year, Fair Management will conduct a fact-finding process to determine potential problems.

- Food booths with a single item menu failing to maintain a level of sales within 80 percent of previous year's Fair and/or at least \$700 per day or \$7,000 in gross sales for the Fair. If sales drop more than 20 percent from previous year, Fair Management will conduct a fact-finding process to determine potential problems.
- Non payment of 20 percent due to the Fair.
- Any other criteria determined by Fair Management to be relevant

Once an inquiry is triggered, Fair Management will conduct a fact-finding process based on all applicable sources, including Concessionaire, if necessary. After reasonable inquiry, Fair Management will independently determine if grounds exist for denial of privilege. The decision to deny the Concessionaire's privilege will be promptly communicated to the applicant in writing.



FAIR SERVICES

SECURITY

There will be 24-hour grounds security starting Wednesday prior to the Fair, continuing through Monday following the close of the Fair. The Fair is not responsible for any loss or damage.

ATM SERVICES

ATM's are located inside gates B and C, outside the Main Gate, by the Garden Stage and inside the South Expo Building.

FOUND KIDS BOOTH

The Found Kids Booth is located inside Gate B. It provides children with an ID bracelet and ensures proper steps should parent and child becomes separated while at the Fair. If a lost child comes to your booth please get security to take them to the Found Kid's Booth or take them yourself.

EMERGENCY MEDICAL SERVICES

The EMS is located in front of the Small Animal Building, north of the Expo Building. Open during all public hours of the Fair.

INFORMATION BOOTHS

Located at the main gate and by the fountain and can assist guests with any questions or comments regarding vendor and food booths, program schedules, stage times, locations, or any other activities during the Fair.

CONTACT INFORMATION

Idaho State Tax Commission	(800) 972-7660
Central District Healthor www.cdhd.idaho.gov	(208) 375-5211
North Ada County Fire	(208) 375-0906
Century Link Service	(800) 603-6000

RENTAL COMPANIES

Idaho Tents & Events	(208) 336-5486
Venue Event Services	(208) 830-4803
Event Rent	(208) 695-2121

PURVEYORS

Boise Cold Storage	(208) 344-8477
Swire Coca Cola	(208) 888-7420
Shamrock	(208) 921-1377
Grasmick Produce	(208) 376-3981
Pepsi	(800) 963-2424
Nicholas & Company	(208) 283-2775
Sysco Foods of Idaho	(208) 345-9500
Franz Bakery	(208) 323-5994

TEMPORARY EMPLOYMENT SERVICE

Express Personnel(208) 343-7552

LODGING

Riverside Hotel.....(208) 343-1871

Ask for Western Idaho Fair Discount (Availability Limited)

CAMPING

Boise Riverside RV Park.....(208) 375-7432

(Spots fill fast and are limited)



^{*}The various businesses listed above are provided only as an informational source for your convenience.

The Western Idaho Fair and Ada County in no way guarantee the services of any of the listed businesses.